

FIRST 5 SAN FRANCISCO
2020-21 and 2021-22 Proposed Budget Public Hearing
January 22, 2020

		COL 1	COL 2	COL 3
		FIRST 5 SAN FRANCISCO		
ROW #	REVENUES	2019-20 Budgeted	2020-21 Draft 1	2021-22 Draft 1
1	Prop 10 Tobacco Tax	5,312,958	5,300,298	5,192,421
2	Prop 10 DLL Pilot	0	32,000	0
3	Prop 10 IMPACT Local	1,069,501	1,600,707	1,600,707
4	Prop 10 IMPACT Regional Hub	1,668,791	1,000,000	1,000,000
5	QRIS Block Grant	1,600,000	1,010,000	1,010,000
6	QRIS Block Grant (federal)	400,000	322,000	322,000
7	QRIS Certification Grant (federal)	500,000	327,000	327,000
8	Interest (local & state)	258,000	315,000	315,000
9	Use of Sustainability Funds	1,312,578	1,005,363	1,179,259
10	DCYF Work Order Recoveries	6,364,953	6,537,811	6,537,811
11	DOSW Work Order Recoveries	250,000	0	0
12	HSA Work Order Recoveries	4,511,685	4,644,550	4,644,550
13	MOHCD Work Order Recoveries	500,000	500,000	500,000
14	OECE Work Order Recoveries	6,542,546	6,342,546	6,342,546
15	TOTAL REVENUES	30,291,012	28,937,275	28,971,294
16				
17	EXPENDITURES	2019-20	2020-21	2021-22
18	Administrative/General Operations			
19	Salaries & Fringe Benefits	666,069	593,504	609,184
20	Travel, Training & Field Work	8,500	10,300	10,300
21	First 5 Association Fees	15,750	25,000	25,000
22	Auditor	35,000	37,000	37,000
23	Consulting	0	0	0
24	Occupancy	99,104	60,467	60,467
25	Equipment/Storage Fees	3,484	2,374	2,374
26	Materials, Supplies & Printing	49,487	27,182	27,182
27	Services of Other Departments	141,447	144,000	144,000
28	Dept of Children, Youth & Families - IT Helpdesk	130,000	130,000	130,000
29	Administrative Subtotal	1,148,841	1,029,827	1,045,507
30				
31	Systems of Change			
32	Salaries & Fringe Benefits	157,850	226,281	232,270
33	Travel, Training & Field Work	2,790	3,330	3,330
34	Communications & Outreach	0	0	0
35	Consulting	215,000	75,000	75,000
36	Occupancy	31,753	24,538	24,538
37	Materials, Supplies & Printing	17,296	10,996	10,996
38	Systems of Change Subtotal	424,689	340,145	346,134
39				
40	Child Development			
41	Salaries & Fringe Benefits	1,299,192	1,023,105	1,050,257
42	Travel, Training & Field Work	12,500	18,290	18,290
43	Communication & Outreach	5,000	82,500	82,500

17	EXPENDITURES	2019-20	2020-21	2021-22
44	Databases	75,000	75,000	75,000
45	Process Evaluation	150,000	0	0
46	Occupancy	397,681	265,250	265,250
47	Materials, Supplies & Printing	131,715	53,936	53,936
48	Coaching, Training & Technical Assistance	2,481,330	1,237,027	1,282,653
49	Quality Rating & Improvement System (QRIS)	5,467,858	5,537,142	5,491,515
50	QRIS Block Grant (OECE)	1,016,000	810,000	810,000
51	Child Development Subtotal	11,036,276	9,102,250	9,129,401
52				
53	Family Support			
54	Salaries & Fringe Benefits	358,872	485,674	498,627
55	Travel, Training & Field Work	3,510	5,120	5,120
56	Communication & Outreach	5,000	2,500	2,500
57	Consultation, Training & Technical Asst.	0	0	0
58	Occupancy	73,034	56,625	56,625
59	Materials, Supplies & Printing	49,813	35,873	35,873
60	Early Literacy Mini-Grants	90,000	102,000	102,000
61	Family Resource Centers (FRCs)	14,520,302	14,655,515	14,655,515
62	FRC Training & Technical Assistance	83,300	175,000	175,000
63	Parent ACTION Mini-Grants	60,000	78,000	78,000
64	Parent Training Institute	70,000	70,000	70,000
65	SF Family Support Network	170,000	179,478	179,478
66	Family Functioning Subtotal	15,483,831	15,845,785	15,858,738
67				
68	Child Health			
69	Salaries & Fringe Benefits	125,205	307,905	316,014
70	Travel, Training & Field Work	3,000	1,000	1,000
71	Consulting	75,000	0	0
72	Databases	0	250,000	250,000
73	Occupancy	22,227	32,088	32,088
74	Materials, Supplies & Printing	14,088	14,171	14,171
75	Health Screenings	100,500	100,500	100,500
76	Help ME Grow (TBD)	1,152,042	1,160,771	1,160,771
77	Mental Health Consultation	325,000	332,240	332,240
78	Pilot Projects (TBD)	60,000	60,000	60,000
79	Child Health Subtotal	1,877,062	2,258,675	2,266,784
80				
81	Evaluation			
82	Salaries & Fringe Benefits	111,259	154,230	158,367
83	Databases	100,000	100,000	60,000
84	Consulting	10,000	10,000	10,000
85	Occupancy	19,052	18,875	18,875
86	FRC-Evaluation	69,900	69,900	69,900
87	Materials, Supplies & Printing	10,102	7,588	7,588
88	Evaluation Subtotal	320,313	360,593	324,730
89				
90	TOTAL EXPENSES	30,291,012	28,937,275	28,971,294

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January 22, 2020

		COL 1		COL 2		COL 3	
		FIRST 5 SAN FRANCISCO					
ROW #	REVENUES	2019-20	%	2020-21	%	2021-22	%
1	Prop 10 Tobacco Tax	5,312,958	17.54%	5,300,298	18.32%	5,192,421	17.92%
2	Prop 10 DLL Pilot	0	0.00%	32,000	0.11%	0	0.00%
3	Prop 10 IMPACT Local	1,069,501	3.53%	1,600,707	5.53%	1,600,707	5.53%
4	Prop 10 IMPACT Regional Hub	1,668,791	5.51%	1,000,000	3.46%	1,000,000	3.45%
5	QRIS Block Grant	1,600,000	5.28%	1,010,000	3.49%	1,010,000	3.49%
6	QRIS Block Grant (federal)	400,000	1.32%	322,000	1.11%	322,000	1.11%
7	QRIS Certification Grant (federal)	500,000	1.65%	327,000	1.13%	327,000	1.13%
8	Interest (local & state)	258,000	0.85%	315,000	1.09%	315,000	1.09%
9	Use of Sustainability Funds	1,312,578	4.33%	1,005,363	3.47%	1,179,259	4.07%
10	DCYF Work Order Recoveries	6,364,953	21.01%	6,537,811	22.59%	6,537,811	22.57%
11	DOSW Work Order Recoveries	250,000	0.83%	0	0.00%	0	0.00%
12	HSA Work Order Recoveries	4,511,685	14.89%	4,644,550	16.05%	4,644,550	16.03%
13	MOHCD Work Order Recoveries	500,000	1.65%	500,000	1.73%	500,000	1.73%
14	OECE Work Order Recoveries	6,542,546	21.60%	6,342,546	21.92%	6,342,546	21.89%
15	TOTAL REVENUES	30,291,012		28,937,275		28,971,294	
16	EXPENDITURES	2019-20	%	2020-21	%	2021-22	%
17	Administrative/General Operations	1,148,841	3.79%	1,029,827	3.56%	1,045,507	3.61%
18	Systems of Change	424,689	1.40%	340,145	1.18%	346,134	1.19%
19	Child Development	11,036,276	36.43%	9,102,250	31.46%	9,129,401	31.51%
20	Family Support	15,483,831	51.12%	15,845,785	54.76%	15,858,738	54.74%
21	Child Health	1,877,062	6.20%	2,258,675	7.81%	2,266,784	7.82%
22	Evaluation	320,313	1.06%	360,593	1.25%	324,730	1.12%
23	TOTAL EXPENSES	30,291,012		28,937,275		28,971,294	

NOTES

As of 1/22/2020, all revenue amounts are unconfirmed projections. The Prop 10 allocation is based on the state's May 2019 projections. State grants are currently all placeholders. Interdepartmental amounts have not been confirmed. These may be adjusted before the 2/21/2020 departmental submission.

One-time addbacks have been removed from this budget proposal. Some may be added back before 2/21/2020 if confirmed continuation.