

**First 5 San Francisco  
Bidder Conference  
RFQ 2021-01 – FRC Support of Family Child Care with Dual Language Learners  
February 16, 2021**

This document summarizes and finalizes responses to questions submitted at the Bidder Conference for RFQ 2021-01 FRC Support of Family Child Care with Dual Language Learners. The responses here may be expanded or corrected from the statements made during the bidders conference. All agencies responding to the RFQ are urged to review these notes.

***Note responses in bold italic are new or different from the presentation at the bidders conference.***

Following the close of the bidders conference, staff are prohibited from answering questions about the contents of an agency's proposal. Staff can be available to assist with technical issues of using Survey Monkey.

**Have these FCC providers been identified already?**

The 15 FCC and their enrolled families who are to be supported by FRC supports funded by this RFQ are part of a Dual Language Learner training cohort. They have been identified and are located in the 94110, 94112, 94124, 94134 zip codes. FCCs are small individually run businesses and we are seeking to not to overly publicize their identities.

**Children's Council isn't an FRC, but we are hoping to support the outreach and partnership work to Family Child Care providers in the community, where we hold deep connections. Pls message me if you're interested in partnering: [ahoman@childrencouncil.org](mailto:ahoman@childrencouncil.org)**

Agencies are encouraged to find partnership and collaboration with other attendees of the bidders conference.

**Is this a demonstration project and will there be expectations of data collection and reporting?**

The activities of this RFQ are supported by First 5 California and there will be some data collection/evaluation required. The data requirements are anticipated to be less than FRC initiative data expectations for similar activities. There will be an enrollment requirement to CMS similar to FRC workshops.

The activities requested in this RFQ are supported by First 5 California. The formal funding of specific connections between FRCs and FCCs is a somewhat new approach and (as of now) the continuation of these activities would depend upon renewed First 5 California funding beyond the funding of this RFQ.

**Do we know the number of families being served in these FCCs? Approximately?**

The RFQ has language regarding the number of families expected to be served – 75 – 120 families.

It is also anticipated the FCC providers themselves could benefit from FRC supports and should be considered targets for direct services of this RFQ.

**If you should decide to fund more than one organization, will we be splitting the \$170,000?**

Yes, the funding allocated to this project is \$170,000 in total. If multiple agencies are funded, the funds available would be split among the agencies recommended for funding.

**When will you know if more than one agency will be funded? This has staffing implications if amount is under what is being proposed on Scope of Work.**

I believe we will have a funding recommendation by March 1, but our practice is to not notify all agencies of the funding determination until after a grant has been approved by the Commission. We would be reaching out to agency(ies) recommended for funding to do grant negotiations soon after a recommendation has been made.

We are shooting for a March start date. There is a possibility the grant could start later. Agencies should be prepared for these kinds of contingencies and support internal planning for these possibilities.

***Note that the release of an RFQ does not guarantee the award of a grant or contract. Please see RFQ section "Reservation of Rights by First 5 San Francisco."***

**The project requires 30 contacts monthly. Does this include outreach efforts and can it include contacts by other FRC staff?**

The performance measures define the frequency of contact we are seeking. We are prohibited from commenting on specific models of service that may be proposed by an agency.