



Full Commission Meeting
January 6, 2021
via Zoom

January 6, 2021 Agenda

1. Call to order
2. Roll call
3. General public comment
4. First public meeting on the FY2021-2022 and FY2022-2023 budget
5. Update and overview of anticipated funding streams and contracting for January 2021 through June 2021
6. 2021 communications update
7. Committee update
8. Commissioner updates
9. Interim Executive Director update
10. Adjourn

Item 4: First Public Meeting on the FY2021-22 & FY2022-23 Budget

- ❖ The City and County of San Francisco requires each department to hold two public meetings on it's budget before February 14, 2021.
- ❖ The City's projected deficit is \$653.2 million over two years.
 - Assuming a slower revenue growth in 2021-22.
 - Confirmed wage increases.
 - Continued citywide costs due to COVID-19.
 - No additional federal relief.
- ❖ For departments there's a mandatory 7.5% in General Fund support with an additional 2.5% contingency in case fiscal conditions worsen.
- ❖ Departments need to prioritize core services and programs, and present clear tradeoffs.
- ❖ The Mayor is emphasizing recovery and equity.

Item 4: First Public Meeting on the FY2021-22 & FY2022-23 Budget – Possible Revenues Projections

REVENUES	2020-21 6/12/2020	2021-22 6/12/2020	2021-22 1/6/2021	2022-23 1/6/2021
Prop 10 Tobacco Tax	5,300,298	5,192,421	5,192,421	5,082,632
Prop 10 DLL	782,000	750,000	215,639	0
Prop 10 Home Visiting	200,000	100,000	0	0
Prop 10 IMPACT Local	619,289	623,206	800,354	320,142
Prop 10 IMPACT Regional Hub	1,195,708	1,195,708	800,000	800,000
ACES AWARE (state)			500,000	500,000
QRIS Block Grant (state)	1,405,183	1,405,183	1,205,183	1,205,183
QRIS Block Grant (federal)	418,456	418,456	313,456	313,456
Interest (local & state)	160,000	160,000	100,000	100,000
Use of Sustainability Funds	2,327,205	2,065,012	3,047,655	3,313,295
DCYF Work Order Recoveries	6,026,001	6,026,001	6,026,001	6,026,001
DOSW Work Order Recoveries	250,000	250,000	250,000	250,000
DPH Work Order Recoveries (MediCal-FRCs)			2,000,000	3,000,000
HSA Work Order Recoveries	4,533,288	4,533,288	4,533,288	4,533,288
MOHCD Work Order Recoveries	417,500	417,500	500,000	500,000
OECE Work Order Recoveries	6,477,503	6,477,503	6,477,503	6,477,503
TOTAL REVENUES	30,112,431	29,614,278	31,961,500	32,421,500

Item 4: First Public Meeting on the FY2021-22 & FY2022-23 Budget – Possible Expenditure Projections

EXPENDITURES	2020-21 6/12/2020	2021-22 6/12/2020	2021-22 1/6/2021	2022-23 1/6/2021
Administrative/General Operations	1,022,489	1,106,320	1,220,576	1,220,576
Systems of Change	266,115	268,214	263,145	263,145
Child Development	9,838,392	9,496,865	9,353,815	8,853,815
Family Support	16,265,564	16,163,628	18,155,180	19,155,180
Child Health	2,361,223	2,264,869	2,680,491	2,680,491
Evaluation	358,648	314,382	288,293	248,293
TOTAL REVENUES	30,112,431	29,614,278	31,961,500	32,421,500

Item 5: Funding Streams and Contracting for January 2021-June 2021

- ❖ Several revenue developments in Fall 2020 that have near and long-term fiscal and contracting implications:
 - Family Resource Center MediCal Administrative Activities (CMAA) Billing Project
 - Release of ACES AWARE Implementation funds
 - Release of Prop F funds for Family Resource Centers

San Francisco Family Resource Center Alliance CMAA Funding Partnership

- ❖ Partners: FRCs and FRC Alliance, DCYF, Our Children Our Families, HSA, Department of Public Health, Ravel Consulting, First 5 SF, Casey Family Programs
- ❖ We are in exploratory phase, funded by Casey Family Programs, but revenue may be starting to be generated as early as the spring potentially resulting in contract augmentations

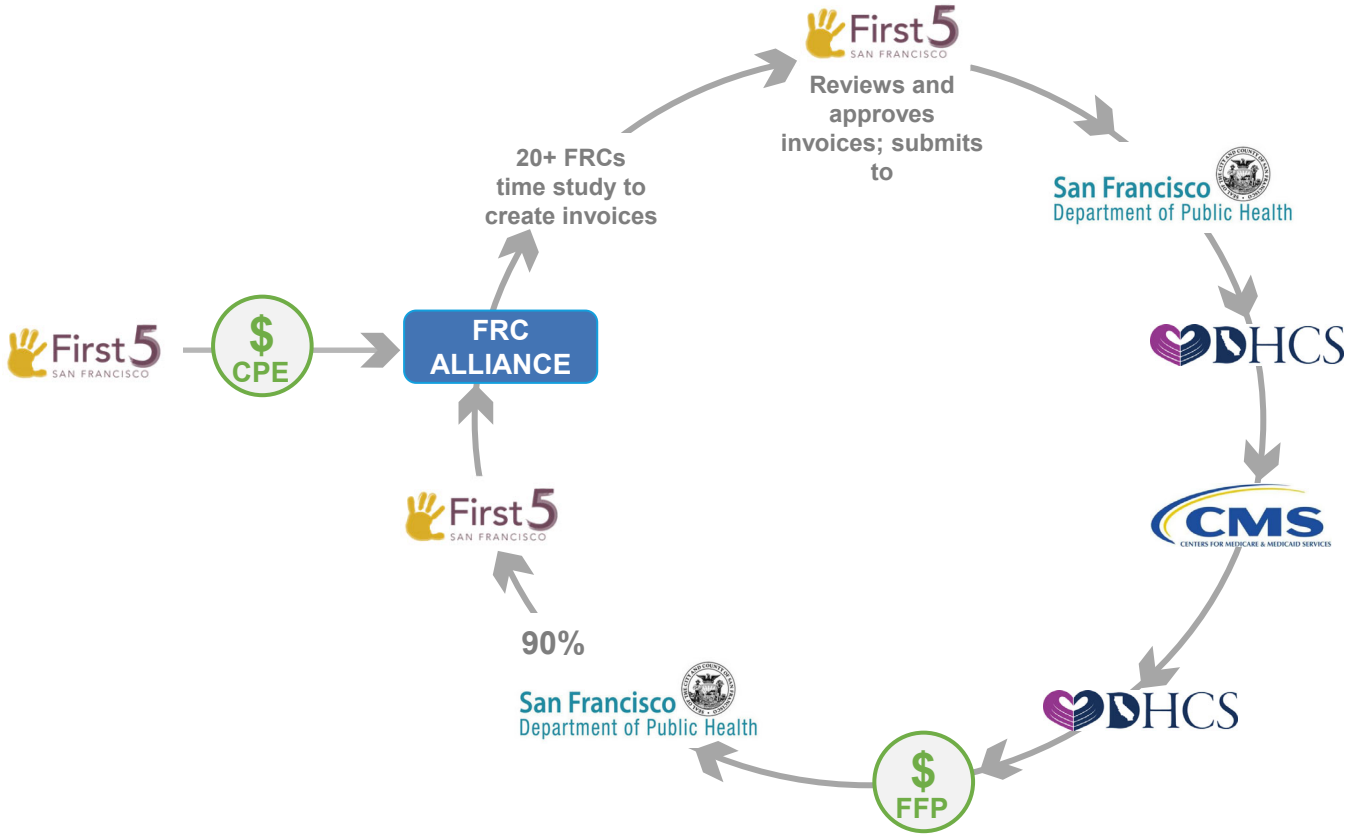
San Francisco Family Resource Center Alliance CMAA Funding Partnership: Project Rationale

- ❖ FRCs are on the front lines of connecting Medicaid/MediCal eligible families to Medicaid services
- ❖ Medicaid/MediCal roles are projected to increase significantly as a result of covid-19
- ❖ San Francisco is providing significant funding to FRCs that is eligible for Federal matching funds
- ❖ The project engages DPH in a meaningful way and creates an opportunity to further integrate FRCs into San Francisco's healthcare safety net and generate essential new resources at a critical time
- ❖ More about County-based MediCal Administrative Activities (CMAA)
 - Services that community-based providers perform to help Medicaid eligible populations connect to, learn about, enroll in, or access Medicaid services in any way; reimbursed 50 cents for every dollar spent.
 - FRCs specialize in these activities and the funding they receive from the city is eligible for Federal matching funds.
 - These services are distinct from direct clinical supports. They include program planning, policy development, outreach, eligibility and enrollment, referral and care coordination.
 - Initial projections suggest opportunity for \$2M-\$4M in new revenue annually

San Francisco Family Resource Center Alliance CMAA Funding Partnership: Goals of Exploratory Phase

- Establish common understanding of the project; clarify roles and responsibilities of public agency partners
- Review FRC composite budgets and Form Cs to identify staff for inclusion in claiming program
- Develop claiming plans for each FRC to launch FY2020-2021 Q4 (including grids, duty statements, activity sheets)
- Train staff on time keeping guidelines and support implementation of electronic time keeping tool
- Conduct targeted follow-up training and refreshers as needed
- Provide ongoing monitoring and reporting, TA and support via dedicated help desk
- Prepare audit binder and backup documentation

FUNDING FLOW: HOW IT WILL WORK AND WHO DOES WHAT



Other New Revenue Developments in December Alone

- ❖ \$42 million in Prop F funds released to OECE for child care workforce and economic stability
 - Included 3 million to FRCs for concrete supports, case management, resource and referral much of which does and will happen in connection to ECE centers
 - Must be spent by June 2021
- ❖ First 5 has been written into an ACES Aware Grant in partnership with UCSF; currently a small role that may likely grow over time
- ❖ ECE Training, TA, and Fiscal Agent contracting notes