



Commission Meeting
February 3, 2021
via Zoom

Item 9: Third public meeting on the FY2021-22 & FY2022-23 Budget – Draft

REVENUES	2020-21	2021-22	2022-23
Prop 10 Tobacco Tax	5,300,298	5,562,638	5,269,271
Prop 10 DLL	782,000	315,639	0
Prop 10 Home Visiting	200,000	0	0
Prop 10 IMPACT Local	619,289	800,354	320,142
Prop 10 IMPACT Regional Hub	1,195,708	1,095,708	1,095,708
QRIS Block Grant (state)	1,405,183	1,205,183	1,205,183
QRIS Block Grant (federal)	418,456	313,456	313,456
Interest (local & state)	160,000	110,000	110,000
Use of Sustainability Funds	2,327,205	2,032,876	1,842,805
DCYF Work Order Recoveries	6,026,001	6,026,001	6,026,001
DOSW Work Order Recoveries	250,000	250,000	250,000
DPH Work Order Recoveries	0	2,000,000	3,000,000
HSA Work Order Recoveries	4,533,288	4,533,288	4,533,288
MOHCD Work Order Recoveries	417,500	417,500	417,500
OECE Work Order Recoveries	6,477,503	6,477,503	6,477,503
TOTAL REVENUES	30,112,431	31,140,146	30,860,857

EXPENDITURES	2020-21	2021-22	2022-23
Administrative/General Ops	1,022,489	1,514,061	1,076,666
Systems of Change	266,115	292,275	266,382
Child Development	9,838,392	9,033,096	8,237,245
Family Support	16,265,564	18,121,626	19,134,259
Child Health	2,361,223	1,959,457	1,926,168
Evaluation	358,648	219,631	220,137
TOTAL EXPENDITURES	30,112,431	31,140,146	30,860,857

Item 6: FY2021-22 & FY2022-23 Budget – Administrative

ADMINISTRATIVE	2020-21	2021-22	2022-23	
Salaries & Fringe Benefits	583,009	1,106,593	697,135	temporary additional staff
Travel, Training & Field Work	500	0	0	
First 5 Association Fees	25,000	25,000	25,000	
Auditor	37,000	37,000	37,000	
Consulting/Database	0	0	0	
Occupancy	76,677	50,757	29,570	
Equipment/Storage Fees	2,911	2,174	2,174	
Materials, Supplies & Printing	24,931	18,060	11,310	
Services of Other Departments	142,461	144,477	144,477	
DCYF - IT Helpdesk	130,000	130,000	130,000	
TOTAL ADMINISTRATIVE	1,022,489	1,514,061	1,076,666	
POSITION (FTEs)	Current	2021-22	2022-23	
Executive Director	1.00	1.00	1.00	Once reorg is done - additional admin staff will be shared with OECE and/or shifted to provided support to the other focus areas
Fiscal Officer	1.00	1.00	1.00	
Office Manager	1.00	1.00	1.00	
New:				
Operations Manager	0.25	1.00	0.00	
Accountant	0.25	1.00	0.50	
Grants/Contracts Manager	0.00	1.00	0.00	
TOTAL ADMINISTRATIVE	3.50	6.00	3.50	

Item 6: FY2021-22 & FY2022-23 Budget – Systems of Change & Evaluation

SYSTEMS OF CHANGE	2020-21	2021-22	2022-23	
Salaries & Fringe Benefits	164,698	169,552	175,506	
Travel, Training & Field Work	0	1,040	1,040	
Consulting/Database	75,000	105,000	75,000	slight increase for strategic planning
Occupancy	17,765	8,383	8,536	
Equipment/Storage Fees	0	650	650	
Materials, Supplies & Printing	8,652	7,650	5,650	
TOTAL SYSTEMS	266,115	292,275	266,382	
EVALUATION	2020-21	2021-22	2022-23	
Salaries & Fringe Benefits	154,231	78,013	80,769	reduced to 0.5 FTE
Consulting/Database	110,000	60,000	60,000	only CMS maintenance - others on hold
FRC-Evaluation	69,900	69,900	69,900	
Occupancy	17,765	4,268	4,268	
Equipment/Storage Fees	0	900	900	
Materials, Supplies & Printing	6,752	6,550	4,300	
TOTAL EVALUATION	358,648	219,631	220,137	hold off on making evaluation changes

Item 6: FY2021-22 & FY2022-23 Budget – Child Development

CHILD DEVELOPMENT	2020-21	2021-22	2022-23	
Salaries & Fringe Benefits	1,052,404	1,102,365	1,403,034	FY23 shared admin moved here
Travel, Training & Field Work	800	0	0	
Communication & Outreach	5,000	7,000	0	
Consulting/Database	150,000	167,631	150,000	slight increase for strategic planning
Occupancy	265,694	580,269	597,077	combined rent for both OECE & First 5/ECE
Equipment/Storage Fees	0	7,550	7,450	
Materials, Supplies & Printing	54,983	48,975	40,475	
Coaching, Training & Technical Assistance	2,745,172	2,304,598	2,028,438	less grant funds
Quality Rating & Improvement System	4,751,339	4,001,708	3,197,771	some grants ending
QRIS Block Grant (OECE)	813,000	813,000	813,000	
TOTAL CHILD DEVELOPMENT	9,838,392	9,033,096	8,237,245	

Item 6: FY2021-22 & FY2022-23 Budget – Family Support

FAMILY SUPPORT	2020-21	2021-22	2022-23	
Salaries & Fringe Benefits	500,691	515,694	626,861	FY23 shared admin moved here
Travel, Training & Field Work	700	3,500	5,100	possible conferences
Communication & Outreach	3,000	1,000	0	translation of materials
Consulting/Database	0	210,000	80,000	NOFA & MediCal
Occupancy	62,177	25,454	29,570	
Equipment/Storage Fees	0	2,600	2,350	
Materials, Supplies & Printing	29,197	21,700	18,700	
Family Resource Centers (FRCs)	14,918,921	14,879,921	14,879,921	less addbacks
FRC MediCal/Medicaid	0	1,940,000	2,920,000	new
FRC Training & Technical Assistance	175,000	55,000	105,000	slowly ramp back up the mini-grants
Parent ACTION/Early Literacy/MCO	329,500	224,757	224,757	and training/technical assistance
Parent Training Institute (DPH)	70,000	70,000	70,000	
SF Family Support Network	176,378	172,000	172,000	
TOTAL FAMILY SUPPORT	16,265,564	18,121,626	19,134,259	

Item 6: FY2021-22 & FY2022-23 Budget – Child Health

CHILD HEALTH	2020-21	2021-22	2022-23	
Salaries & Fringe Benefits	191,895	197,522	297,465	FY23 shift some temp FTEs here
Travel, Training & Field Work	200	0	0	
Consulting/Database	150,000	150,000	15,000	
Occupancy	17,765	8,383	12,651	
Equipment/Storage Fees	0	500	500	
Materials, Supplies & Printing	7,852	7,550	5,050	
Care Coordination Field Building	200,000	0	0	project inactive
Health Screenings (DPH)	100,500	100,500	100,500	
Help ME Grow	1,160,771	1,162,762	1,162,762	
Home Visiting	200,000	0	0	project inactive
Mental Health Consultation (DPH)	332,240	332,240	332,240	
TOTAL CHILD HEALTH	2,361,223	1,959,457	1,926,168	